

ITEM 223

INFORMATION

Monthly Financial Reports - Curriculum

Financial reports are prepared, analyzed and provided to management for utilization in the decision-making process. The reporting function is essential to make planning and controls effective.

The attached Congregational Ministries Publishing – Curriculum Publishing Program Area Financials reflect preliminary activity through December 31, 2006.

**Presbyterian Church (U.S.A.)
 Congregational Ministries Publishing
 Curriculum Area
 Balance Sheet
 December 31, 2006 and 2005
 Preliminary and Subject to Audit**

ASSETS

	2006	2005
Accounts Receivable		
Trade Accounts Receivable	\$ 786,714	\$ 249,406
Accounts Receivable - Bible Quest Publishing Sales	185,746	14,088
Total Accounts Receivable	972,460	263,494
Prepaid Copyright Fees & Other Prepaid Expenses	4,893	2,601
Inventory		
Inventory PDS	1,098,629	1,009,644
Work in Process Product Lines other than Bible Quest	155,821	424,589
Work in Process Bible Quest Publishing	86,991	103,176
Total Inventory	1,341,441	1,537,409
Total Assets	2,318,794	1,803,504

LIABILITIES AND NET ASSETS

Liabilities:

Accounts Payable	-	5,435
Accrued Payroll	-	37,694
Accounts Payable - General Mission	2,122,233	1,533,839
Deferred Revenues - Bible Quest Publishing	196,561	226,536
Total Liabilities	2,318,794	1,803,504

Net Assets:

Net Assets 1/1/2005		
Curriculum Surplus (Loss) Current Year	-	-
Total Net Assets		
Total Liabilities and Net Assets	2,318,794	1,803,504

Presbyterian Church (U.S.A.)
 Congregational Ministries Publishing
 Curriculum, Christian Education Program and Mission Education & Promotion
 Income Statement
 For the Periods Ended December 31, 2006 and 2005
 Preliminary and Subject to Audit

	2006	2006	2006	2005
	<u>Budget YTD</u>	<u>Actual YTD</u>	<u>Variance YTD</u>	<u>Prior YTD- Actual</u>
Curriculum				
Revenue:				
Net Sales ¹	\$ 3,280,959	\$ 4,349,593	\$ 1,068,634	\$ 3,550,739
Cost of Goods Sold and Misc Product Expense	1,610,224	\$ 1,899,144	\$ (288,920)	\$ 1,883,946
Gross Margin	\$ 1,670,735	\$ 2,450,449	\$ 1,357,554	\$ 1,666,793
Expenses:				
Curriculum Development	366,137	\$ 473,257	\$ (107,120)	\$ 279,482
Spanish Curriculum Development	195,000	\$ 96,660	\$ 98,340	\$ -
Production	224,133	\$ 212,312	\$ 11,821	\$ 199,985
Publisher	825,156	\$ 833,008	\$ (7,852)	\$ 833,889
Point Program & Resource Center	379,326	\$ 267,830	\$ 111,496	\$ 273,619
Marketing	707,190	\$ 621,030	\$ 86,160	\$ 517,690
Total Expenses	2,696,942	\$ 2,504,097	\$ 192,845	\$ 2,104,669
Net Surplus/(Loss) from Operations	(1,026,207)	(53,648)	(972,559)	(437,876)
Extraordinary Expenses	-	\$ -	\$ -	\$ -
Net Surplus/(Loss) after Extraordinary Expense	(1,026,207)	(53,648)	\$ (972,559)	\$ (437,876)
Mission Education and Promotion				
Revenue:				
Net Sales	981,193	\$ 856,390	\$ (124,655)	\$ 902,446
Cost of Goods Sold	510,300	\$ 439,672	\$ 70,628	\$ 405,655
Gross Margin	470,893	416,718	(54,027)	496,791
Expenses:				
Mission Education and Promotion	811,264	\$ 672,630	\$ 138,634	\$ 644,820
MEP Other (Revenue) / Expense	(180,127)	\$ (169,923)	\$ (10,204)	\$ (158,772)
MEP Older Adult Ministries	82,234	\$ 19,885	\$ 62,349	\$ -
Total Expenses	713,371	\$ 522,592	\$ 190,779	\$ 486,048
Net Surplus/(Loss) from Operations	(242,478)	(105,874)	\$ 136,604	\$ 10,743
Combined Net Surplus/(Loss) from Operations of Curriculum and Mission Education & Promotion	(1,268,685)	(159,522)	1,109,163	(427,133)
CMP Unrestricted Allocation	1,268,685	\$ 159,522	\$ (1,109,163)	\$ 427,133
CMP Surplus/(Loss) After Unrestricted Allocation	\$ -	\$ -	\$ -	\$ -

Note 1 - Due to a schedule change in the shipment of quarterly curriculum products, 2006 include Revenue for five quarters instead of the usual four.